- 1 that the Commission needs to discuss of a personnel
- 2 nature.
- I would ask all reporters to please take
- 4 all bags and recording devices with you. We're going
- 5 to come back before lunch. Don't go far.
- 6 (Whereupon, the foregoing matter went off
- 7 the record at 11:18 a.m. and went back on
- 8 the record at 11:25 a.m.)
- 9 COMMISSIONER McCARTHY: Madam Chair, one
- 10 point of order. Now that we've adopted the rules,
- 11 should we not confirm the subcommittees that have been
- 12 created prior to this? Formally?
- 13 CHAIRPERSON JAMES: I think we can do
- 14 that, if that would be appropriate. We can make you
- 15 official.
- 16 COMMISSIONER McCARTHY: I would so move.
- 17 COMMISSIONER WILHELM: Leo does pretty
- 18 good when he's unofficial.
- 19 COMMISSIONER McCARTHY: I want him on the
- 20 record in an official capacity.
- 21 CHAIRPERSON JAMES: It has been moved.
- 22 UNIDENTIFIED: Second.

- 1 CHAIRPERSON JAMES: Second. All in favor?
- 2 (Chorus of ayes.)
- 3 COMMISSIONER McCARTHY: Are we still a
- 4 subcommittee or are we now a full committee?
- 5 CHAIRPERSON JAMES: You are a
- 6 subcommittee.
- 7 COMMISSIONER LANNI: I've lost that
- 8 battle. I know you're a committee, but I've lost that
- 9 battle a long time ago. It's going to be a
- 10 subcommittee of a Commission.
- 11 COMMISSIONER McCARTHY: Thank you. It's
- 12 good to feel legitimate.
- 13 CHAIRPERSON JAMES: We never thought of
- 14 you as illegitimate. Commissioner McCarthy.
- 15 COMMISSIONER McCARTHY: Thank you, Madam
- 16 Chair. Members of the Commission, I have before we
- 17 begin, a few words that were inadvertently left out --
- 18 and this is a clerical error -- left out of the
- 19 version you have in front of you. May I address that
- 20 first before I even begin my remarks?
- 21 Would you turn to page 4 of the
- 22 subcommittee recommendation? Two, Database on

- 1 Communities. The very first words should read, "The
- 2 subcommittee recommends that". And then please strike
- 3 the word "will". That's all there is to it. So that
- 4 it will now read, "The subcommittee recommends that
- 5 data be collected", etc. Is that clear with
- 6 everybody? Thank you.
- 7 I want to restate what the 3-membered
- 8 subcommittee on Research unanimously feels our
- 9 objectives are on this, and Dr. Dobson and Mr. Wilhelm
- 10 of course, as always should feel absolutely free to
- 11 amplify these thoughts.
- 12 What we're after here is our attempt to
- 13 provide thousands of leaders at every level, the
- 14 quality objective data about the social and economic
- 15 consequences of gambling as those leaders, in hundreds
- 16 of communities around the country, attempt to make
- 17 decisions to initiate, expand, or terminate gambling
- 18 in their communities.
- 19 We're also in pursuit of quality objective
- 20 data that can be made available to members of the
- 21 general public, that will empower them as individuals
- 22 in this nation, to be a part of the public dialogue

- 1 regarding the public decisions that could materially
- 2 affect the quality of their lives in their homes, in
- 3 their workplaces, in their communities.
- 4 The various components of the research
- 5 agenda that are before you as presented unanimously by
- 6 the Research Subcommittee after a good deal of hard
- 7 work by Dr. Peter Reuter, a principal research
- 8 consultant, supplemented very constructively by Dr.
- 9 Tim Kelly, the director of research on the Commission
- 10 staff, includes components that we see as interlinked
- 11 with each other.
- 12 So this is not a set of options we're
- 13 giving you. We can do this piece but we may not be
- 14 able to do that piece. Obviously we need funding for
- 15 this. This is a critical question yet to be fully
- 16 resolved, but we want you to look at these components
- 17 as all-important in our attempt to meet those
- 18 objectives that I just briefly outlined.
- 19 About providing the kind of research, I
- 20 might say, for the first time in this country,
- 21 particularly in view of the explosive growth of
- 22 gambling in America since our predecessor Commission

- 1 addressed this issue, we are attempting to produce
- 2 information and to do that you need to see these
- 3 different components as related to each other.
- 4 So while the national survey indeed by
- 5 itself, would provide a good deal of useful
- 6 information, it will be far more understandable by the
- 7 complementary database on communities' research that
- 8 we also urge you to adopt at this point.
- 9 I'm going to ask Dr. Reuter to outline the
- 10 proposal before us as we get into it. We sent a copy
- of this to all of you about ten days ago, but I
- 12 appreciate you've had an opportunity to read it, but
- 13 I hope you have questions about it that we can try to
- 14 address.
- 15 And again, I invite Dr. Dobson and Mr.
- 16 Wilhelm to add comments at this point if they wish to,
- 17 and certainly during the discussion that we're about
- 18 to commence. All right, if not, could we call upon
- 19 Dr. Reuter, Madam Chair, and let him begin the
- dialogue.
- 21 DR. REUTER: Thank you very much. I think
- 22 the principal research activities have been divided

- 1 into sort of four streams, and they in turn, reform to
- 2 two categories: one is concern with the effect of
- 3 gambling on individuals, and the other one is
- 4 concerned with the effect of gambling on communities.
- 5 And under individual we have, I think as
- 6 the principal activity -- something that Mr. McCarthy
- 7 has already referred to -- the National Survey of
- 8 Gambling Behavior, which is assigned with the extent
- 9 of gambling participation and characteristics of those
- 10 who gamble regularly, and will provide estimates also
- of the prevalence of problem or pathological gambling.
- To supplement that, there's also a set of
- 13 research activities concerned specifically with the
- 14 problem of pathological gambling; the centerpiece of
- 15 which is the project being carried out by the National
- 16 Research Council which we propose to supplement with
- 17 some additional data collection activities.
- 18 At the community level, the subcommittee
- 19 proposes to create a community-level database which
- 20 would allow the description of what is actually
- 21 happening in communities that have casinos and other
- 22 kinds of gambling, as compared to those that do not.

- 1 And also, a line of work concerned with estimation of
- 2 the economic impact, particularly focused on the
- 3 issues of substitution between gambling expenditures
- 4 and others.
- 5 What I'd like to do now is just briefly go
- 6 through each of those four major lines of research.
- 7 CHAIRPERSON JAMES: Professor Reuter?
- 8 DR. REUTER: Yes.
- 9 CHAIRPERSON JAMES: Before you continue,
- 10 I am remiss. I meant to stop right after that to
- 11 introduce Nancy as she came into the room, and I just
- 12 wanted to let commissioners know who that was that had
- 13 joined us at the table and just to give her a minute
- 14 to say anything she wants to say to the Commission at
- 15 this point. And then we will get into those four
- 16 areas.
- 17 MS. KENNEDY: Thank you very much. I just
- 18 asked Kay to give me a moment to thank the members of
- 19 the Commission for their trust in me on my past
- 20 performance, and to say that it does us all good every
- 21 seven or eight years to have a unanimous vote. Thank
- 22 you.

- DR. REUTER: The first component is a
- 2 survey of gambling behavior. There is one prior
- 3 survey which was done by the 1976 Commission for which
- 4 I served as research director, and it has been a
- 5 survey that has been widely cited.
- 6 It provided the first, and still only
- 7 estimate, of the prevalence of pathological gambling -
- $8\,$  which then was estimated at about .7 percent -- much
- 9 higher for males than for females, and much higher for
- 10 Nevada, even if you excluded people who moved to
- 11 Nevada for the gambling.
- 12 And it showed that gambling expenditures
- 13 back then were concentrated amongst lower-income
- 14 groups -- or at least that taxation on gambling was
- 15 substantially regressive. That is over 20 years ago
- 16 and much has changed. I looked at the figures and at
- 17 that stage, in 1975 when the actual survey was done,
- 18 total expenditures on legal gambling were about three-
- 19 and-a-half billion as compared to something like 40
- 20 billion in 1996.
- 21 This is the only means that we have of
- 22 describing in a systematic way, who gambles, how it

- 1 varies by age, sex and race, by income group, etc.,
- 2 and it is essential to any discussion -- or who is
- 3 affected by expansion and access to gambling. In that
- 4 connection I think it is important to try to
- 5 incorporate in the surveys some supplements that could
- 6 measure the effect of increased access.
- 7 In the 1976 survey there was a special
- 8 sample in Nevada of about 300 persons. Now of course,
- 9 there's a much wider range of communities from which
- 10 one would like to do some sampling, and it may be
- 11 possible to also do some supplemental sampling that's
- 12 focused on frequent gamblers -- that is a serious
- 13 problem -- and then developing a sampling frame that
- 14 allows you to get from that to estimates of the
- 15 prevalence of frequent gamblers. But I think they're
- 16 very useful for purposes of describing characteristics
- 17 of frequent gamblers and problem gamblers.
- 18 There are some major technical issues that
- 19 need to be resolved and which I do not believe we can
- $20\,$   $\,$  at this stage, provide the -- I or Dr. Kelly can yet
- 21 provide a great deal of guidance to the Commission.
- One is the issue of phone interviews

- 1 versus in-person interviews. In 1976 the survey was
- 2 done in-person and there were good reasons for doing
- 3 it then. Since then, telephone survey methodology is
- 4 much improved -- we have computer-assisted telephone
- 5 interviewing -- but there are a whole range of
- 6 considerations.
- 7 How sensitive are questions about gambling
- 8 behavior which affect how credible the information is
- 9 that you get from telephone interviews. How much does
- 10 one -- how long an interview is needed -- and one has
- 11 to pay attention to the share of household that are
- 12 without telephones.
- 13 For example, in Mississippi, which is a
- 14 state of particular interest for those concerned with
- 15 gambling, about 14 percent of residents live in
- 16 households without phones. It varies a great deal by
- 17 state -- I only learned this recently. In the state
- 18 of Washington only one percent of persons are without
- 19 telephone.
- 20 The cost implications of telephone versus
- 21 in-person interview are very substantial but it is
- 22 possible there's a mixed mold; that is, that there

- 1 would be some telephone interviews supplemented by
- 2 targeted, in-person surveys in some communities aimed
- 3 at some populations.
- 4 Let me turn now to the issue of the
- 5 community database which I think may be the other
- 6 largest, single activity. A lot of the debate about
- 7 the effect of, certainly of casinos, has been about
- 8 how communities which have introduced these casinos,
- 9 have been affected by them.
- 10 And the only way that one can get
- 11 objective information here is to get a large sample --
- 12 data on a large sample of communities, including
- 13 casino communities, communities with various levels of
- 14 access to gambling, and look at how their economic and
- 15 social situations have changed. It's necessary to
- 16 cover a large number of years so you can see how that
- 17 community was changing prior to the introduction of
- 18 gambling and how it changed afterwards.
- 19 It's a problem that there are not a lot of
- 20 communities outside of Atlantic City or Nevada in
- 21 which there has been a long experience with
- 22 substantial casino activity, but the database should

- 1 certainly encompass all those that are available.
- 2 The data are generally government
- 3 statistics but that doesn't mean that they're easily
- 4 obtained; frequently not available essentially at the
- 5 national level. And that makes this a substantial
- 6 activity to create this database, which the
- 7 subcommittee suggested should be supplemented with
- 8 intensive case studies.
- 9 Where you gather data for example, from
- 10 interviews with community members about specific
- 11 issues such as impact -- how welfare workers see their
- 12 caseloads as having been affected by gambling -- not
- 13 simply the numbers but the characteristics of the
- 14 caselog.
- 15 This database offers the possibility of
- 16 many kinds of analysis. I believe that the most
- 17 important analysis is simply going to be descriptive;
- 18 that is, comparing how these communities have fared
- 19 with different levels of gambling with other
- 20 communities.
- 21 There may be causal analysis that one can
- 22 do of a more sophisticated nature, but it's very

- 1 difficult to explain a lot of these outcomes like
- 2 bankruptcy or divorce rates or suicide rates, and it
- 3 would be unclear how easily one would be able to pick
- 4 out specifically, the effect of gambling. But clearly
- 5 that should be attempted.
- 6 With respect to pathological gambling
- 7 which Dr. Kelly is much better situated to talk about,
- 8 the principal research activity will be the National
- 9 Research Council review. And I believe there's been
- 10 prior discussion of this and do not believe it would
- 11 be appropriate to add to that.
- 12 In reviewing what the NRC proposes and the
- 13 other kinds of -- the other research activities that
- 14 the subcommittee recommended -- it was possible that
- 15 the Commission might collect additional data, but at
- 16 this stage we're not entirely sure as to what are the
- 17 appropriate, additional data collection activities
- 18 that should be done regarding pathological gambling.
- 19 The final one of the four categories
- 20 concerns economic modeling; of the impact of gambling
- 21 in particular casinos. There are many existing
- 22 studies which have been developed in the context of

- 1 specific proposals for casinos. There's a need to
- 2 synthesize those. Many of them are quite well
- 3 documented and the data are fairly transparent.
- 4 It is -- and I venture here a semi-
- 5 professional opinion as an economist -- that this is
- 6 primarily a conceptual issue and it's not clear that
- 7 there needs to be a major, original research activity.
- 8 However, the subcommittee recommended that
- 9 the initial activity be a review of the existing
- 10 studies by regional development economists of some
- 11 stature who had not previously been involved in this
- 12 area, to clarify in particular, the extent to which
- 13 the substitution and multiplier issues which are
- 14 critical here, need to be amplified by additional
- 15 research.
- 16 There are a number of other topics that
- 17 the subcommittee have proposed to cover, albeit more
- 18 briefly. For example, Internet gambling -- which is
- 19 mentioned in the Commission's statue -- should
- 20 certainly be looked at. However, it's very new and
- 21 very ill-defined and changing.
- It's hard to do systematic research on

- 1 such an elusive phenomenon. Which isn't to say that
- 2 nothing should be done, but it probably could at this
- 3 stage, be a fairly modest activity.
- 4 There may be work that could be done on
- 5 the effect of lottery promotion activities which is
- 6 again, also mentioned in the -- advertising activities
- 7 mentioned in the statue. It may require very detailed
- 8 data to make large advances, but perhaps it's possible
- 9 to draw an analysis of promotional activities related
- 10 to cigarettes and alcohol which have been extensively
- 11 studied.
- 12 There are a number of topics that one
- 13 could put on an agenda that have been omitted. Some
- 14 of them perhaps, because of questions about whether
- 15 they're researchable. For example, the impact of
- 16 legal gambling on savings rates at the national level
- 17 -- a very interesting question. I'm not clear how one
- 18 does research about it.
- 19 Other topics may require simply more time
- 20 and money than the Commission has available; for
- 21 example, the effectiveness of different enforcement
- 22 methods aimed at reducing juvenile gambling.

- 1 When the Commission has decided on its
- 2 research agenda, Dr. Kelly and I propose that the next
- 3 step is to try to develop some relationships with
- 4 other Federal agencies that may be interested in co-
- 5 funding research related to gambling. And I've
- 6 already identified a number of agencies that I believe
- 7 would be so interested.
- 8 And then we'll be preparing Requests for
- 9 Proposals, perhaps using short-term, specialized
- 10 consultants in that process, and then work with the
- 11 Commission on selecting contractors and commissioning
- 12 smaller synthesis.
- 13 Thank you.
- 14 COMMISSIONER McCARTHY: Madam Chairman, I
- 15 ask if Dr. Kelly has any comments he'd like to make at
- 16 this time?
- 17 DR. KELLY: Yes, I do. I would just call
- 18 the Commissioner's attention to the section on problem
- 19 and pathological gambling just to make sure that --
- 20 COMMISSIONER McCARTHY: Could you turn up
- 21 that mike a little bit?
- DR. KELLY: I'm sorry, it's just not

- 1 coming through? Okay. I just thought I would call
- 2 the Commissioner's attention to page 7, item 4,
- 3 Problem in Pathological Gambling, because there's been
- 4 so much discussion of this particular topic area, and
- 5 I think it's fair to say that the Research
- 6 Subcommittee and we have worked long and hard on this
- 7 -- together with NRC, the National Research Council.
- 8 And by the way, we do have representatives here from
- 9 NRC to answer any questions that the commissioners
- 10 might have on this.
- I just wanted to point out the structure
- 12 of this particular section. If you'll notice after
- 13 the introductory paragraph, on the next page, page 8,
- 14 there are two lines of concerns that are set out for
- 15 you.
- 16 On the left-hand side, on page 8, it says,
- 17 "NGISC Research Subcommittee Question Sets", and on
- 18 the right-hand side, "Corresponding NRC Proposal".
- 19 And that refers to the two attachments at the end of
- 20 this document.
- I believe the document is numbered to page
- 22 12, but then after page 12 you have two attachments:

- 1 Attachment A which was the set of questions that the
- 2 Research Subcommittee generated to be addressed in
- 3 this topic area, and then Attachment B which is the
- 4 focus of the NRC work that has been proposed to
- 5 address that same area of concern.
- 6 So what you have then on page 8 is a
- 7 comparison of the two to make clear where they line
- 8 up, where they match up, or where they don't. I just
- 9 wanted to point that out because I think there's been
- 10 a little confusion, I know from talking with some of
- 11 you, on what this is about.
- 12 Furthermore, after comparing those two and
- 13 making sure we've addressed all the areas of interest
- 14 to the commissioners, notice the final paragraph on
- 15 this section, on page 9. The final paragraph from
- 16 this section starts at the -- it's the first full
- 17 paragraph on page 9. And let me just focus in on that
- 18 for a brief moment if I could because I think it's
- 19 very important.
- 20 "The work of the NRC will be augmented by
- 21 the National Survey of Gambling Behavior described
- 22 above." In other words, the survey itself is also

- 1 very relevant to some of the questions in this topic
- 2 area; that is, the area of problem and pathological
- 3 gambling.
- 4 So even though the NRC is going to address
- 5 this in terms of what the current literature says, the
- 6 National Survey will really be the main feature for
- 7 addressing questions for instance, as to what is the
- 8 prevalence ratio of problem and pathological gambling.
- 9 So the survey itself will be a part of this work -- or
- 10 as we put it here, this should substantially
- 11 strengthen the estimates of the prevalence of this
- 12 problem behavior.
- 13 Then in addition, "A targeted survey of
- 14 gamblers exiting gambling locations, may be considered
- 15 as a secondary research initiative in order to provide
- 16 a snapshot of percentage of problem and pathological
- 17 gamblers" -- that's what the "PP" stands for --
- 18 "problem and pathological gamblers at various
- 19 locations, and help development of estimates of
- 20 revenue that they generated.
- 21 "Also, invited testimony and/or focus
- 22 group data from PP Gamblers and treatment may be

- 1 considered as a secondary research initiative to help
- 2 the Commission understand the personal costs and
- 3 experience of problem and pathological gambling."
- 4 Let me say a little something about what
- 5 is meant by talking about primary versus secondary
- 6 research, and it goes something like this. I think,
- 7 as we have delved into this, that there is a current
- 8 level of understanding of gambling issues -- whether
- 9 economic or social, or literature out there on
- 10 economic and social aspects of gambling -- that we
- 11 want to get a handle on.
- 12 And as actually, Commissioner Loescher has
- 13 made clear to us just recently, it's important to note
- 14 that what we're talking about here is, first of all,
- 15 getting a handle on what is known -- what is known
- 16 through the current literature -- and then coming back
- 17 to the table and deciding: what are the gaps, what is
- 18 not known, what do we need to do to flesh out the
- 19 current body of knowledge that's available to answer
- 20 some of the basic questions that the Commission is
- 21 charged with answering?
- 22 So what we intend to do -- and it doesn't

- 1 show up too clearly in this document -- is of course,
- 2 have a timed sequence to this to where we will try to
- 3 get our hands on a sort of a baseline understanding of
- 4 what the current understanding is for economic and
- 5 social impact of gambling. And then come back to the
- 6 table and ask any secondary questions that we might
- 7 have.
- 8 And that is what is reflected, if you turn
- 9 to the last numbered page of this document, page 12,
- 10 you'll notice that there's mention made there of both
- 11 primary research initiatives and potential secondary
- 12 research initiatives. I just wanted to highlight that
- 13 because I know there's been some confusion as regards
- 14 the timing of some of these research initiatives that
- 15 we have proposed.
- 16 And I will stop there, Madam Chair.
- 17 CHAIRPERSON JAMES: Did you have something
- 18 --
- 19 COMMISSIONER McCARTHY: Mr. Wilhelm or Dr.
- 20 Dobson have any thoughts they want to add?
- 21 CHAIRPERSON JAMES: I'd like to recognize
- 22 Mr. Wilhelm.

- 1 COMMISSIONER WILHELM: Yes. Thank you.
- 2 First I'd like to, as a member of this subcommittee,
- 3 express my appreciation to Leo whose long experience
- 4 has made him into an unusually effective Chair, and I
- 5 appreciate that as I'm sure Jim does as well. And
- 6 also to Dr. Reuter and Dr. Kelly, who I think have
- 7 done a superb job on a pretty tight timeline.
- 8 In my professional capacity I have been
- 9 involved from time to time in supporting proposals for
- 10 new gambling initiatives and also in opposing
- 11 proposals for new gambling initiatives.
- 12 And it has been my observation and I think
- 13 many people would agree with this, that the quality of
- 14 information that is put forward during those kinds of
- 15 debates -- whether they're legislative debates or
- 16 initiatives or whatever -- the quality is sometimes
- 17 very good and it ranges all the way over to complete
- 18 trash. And I say that about both advocates and
- 19 opponents.
- 20 But regardless of its objective quality,
- 21 virtually all of it is suspect in the eyes of some or
- 22 many, because -- simply because of its source or

- 1 sponsorships. So I would agree with Leo McCarthy's
- 2 opening comments that -- which echoed the Chair's
- 3 comments -- that it would be a tremendous service to
- 4 provide actual information that both policymakers and
- 5 citizens could rely upon.
- I know that in the deliberations of the
- 7 subcommittee it has been a bitter pill to realize that
- 8 neither money nor time permits the exploration of
- 9 anywhere near all of the important and relevant issues
- 10 that the Commission, as well as I'm sure the public,
- 11 would like for us to explore. But that is the clear
- 12 reality: neither money nor time permits that.
- 13 If the exploration of possible co-funding
- 14 from other government agencies that Dr. Reuter
- 15 referred to can be pursued, perhaps there will be more
- 16 money. I know that there's also the pursuit of a
- 17 possible, additional appropriation from the Congress.
- I for one would be -- I've learned never
- 19 to say never -- but at least if I look at the world
- 20 today, I for one would be very much opposed to an
- 21 extension of time for this Commission -- not that I
- 22 don't enjoy every minute of it.

- 1 But the reality is that we're not going to
- 2 be able to study all of the things that could
- 3 meritoriously be studied. So I would like to say just
- 4 for myself -- and this is reflected in the
- 5 subcommittee's report, which was as the subcommittee
- 6 chairman pointed out, supported by the whole
- 7 subcommittee.
- 8 To say that the work of the National
- 9 Research Council, the National Gambling Prevalence
- 10 Study -- which I received a strong endorsement from a
- 11 representative of the anti-gambling coalition during
- 12 the public comment portion of our last research
- 13 committee meeting -- the target of the studies, the
- 14 case studies, and the creation of the database, those
- 15 items -- the NRC study, the National Prevalence Study,
- 16 the case studies and the database that are referred to
- 17 in the subcommittee report -- I think taken together
- 18 would be enormously forward in terms of the provision
- 19 of solid information or information that is as solid
- 20 as it can be.
- 21 And so, my sense of the priorities is that
- 22 those particular things should be focused upon and I

- 1 believe that's what the report says. From the point
- 2 of view of my particular interest in the economic
- 3 impact of the various forms of gambling, I think the
- 4 suggestion by Dr. Reuter and Dr. Kelly to start a
- 5 piece of that by having a reputable, not yet bought
- 6 and paid for person, try to synthesize what is there,
- 7 is a superb idea. I think it would give us a much
- 8 better handle on where else to go on that issue.
- 9 I observed at the most recent Research
- 10 Subcommittee meeting and I want to observe again, that
- 11 I think that the -- again, in the context that we
- 12 can't study all the things that ought meritoriously to
- 13 be studied -- I think we ought to give serious
- 14 consideration, if I understand what the Congress is
- 15 doing correctly, to abandoning any effort on the part
- 16 of this Commission to look at the issue of
- 17 bankruptcies as related to gambling.
- 18 And the reason that I say that is because
- 19 I am advised that the Congress is about to instruct
- 20 the United States Department of the Treasury to spend
- 21 \$200,000 doing exactly the same thing. And given the
- 22 scarcity of resources I personally would suggest --

- 1 and this suggestion is not part of the subcommittee
- 2 report; I want to be clear -- that we ought to forget
- 3 about that issue. Because Congress in its wisdom,
- 4 after having told us to do it, has now told somebody
- 5 else to do it. So I figure sort of, whatever they
- 6 said last probably counts.
- 7 And finally, I'd like to comment on an
- 8 issue which is addressed and in my view, is adequately
- 9 addressed in the subcommittee report. And it's
- 10 addressed beginning on the bottom of page 3.
- 11 The language in the report that I want to
- 12 comment on says, "The subcommittee recommends
- 13 obtaining casino industry data relating to betting
- 14 patterns, including heavy betting patterns, the
- 15 demographics of casino customers in general, and
- 16 advertising studies and techniques. The subcommittee
- 17 recognizes that certain privacy concerns of
- 18 individuals must be respected".
- We had a discussion of the issue of
- 20 personal privacy and governmental intrusion into
- 21 personal privacy during the Research Subcommittee, and
- 22 it was clear to me -- at least at that time and so far

- 1 as I know, it remains clear -- that the subcommittee
- 2 had a unified position on this.
- 3 And the only reason I'm raising this is
- 4 because this language, the language of those two
- 5 sentences went through a variety of permutations and
- 6 editings and re-editings, the purpose of which was
- 7 obscure to me. Again, I'm not unhappy with the
- 8 language, nor am I proposing to amend it, but I do
- 9 want to stress that in my view, and at least as of the
- 10 last subcommittee meeting, the subcommittee as a whole
- 11 concurred with this.
- 12 While I have no objection whatsoever to
- 13 studying, as this language indicates, betting patterns
- 14 and things like that. And in fact, I have supported
- 15 each and every one of the aspects of the research
- 16 committee's compilation of questions to be studied
- 17 that Dr. Dobson has proposed in the area of problem
- 18 and pathological gambling. I think they're all
- 19 legitimate and important areas of study.
- 20 Nevertheless, it is my very strong belief
- 21 that no Federal -- or no governmental agency including
- 22 this one, other than a law enforcement agency

- 1 investigating crimes; that's obviously not what we are
- 2 -- I don't think any government agency including this
- 3 one, has any business of any kind whatsoever,
- 4 inquiring into any particular individual or asking for
- 5 the names of any individuals or sending researchers or
- 6 staff members or anybody else, in person or by mail or
- 7 by phone or in any other fashion, intruding on the
- 8 privacy of, or attempting to obtain the names of
- 9 individuals.
- 10 I think that would be completely and
- 11 totally inappropriate. I believe the subcommittee has
- 12 agreed on that. I want to stress that because while
- 13 I support, as I've said, studying these issues of
- 14 problem and pathological gambling including betting
- 15 patterns, I think it would be the worst of Big
- 16 Brotherism for this agency as a government agency, to
- 17 get into obtaining in any way, shape, or form, or
- 18 pursuing in any way, shape, or form, individual
- 19 people.
- 20 And again, I want to express my
- 21 appreciation to Jim and particularly to Leo as the
- 22 chair and to our two experts, for what I think is

- 1 excellent work they've done.
- 2 CHAIRPERSON JAMES: The chair recognizes
- 3 Dr. Dobson.
- 4 COMMISSIONER DOBSON: Madam Chairman, I
- 5 agree with everything, essentially, that Commissioner
- 6 Wilhelm just said. I particularly commend Dr. Reuter,
- 7 Dr. Kelly, and the chairman of the subcommittee, Leo
- 8 McCarthy, for the work they've done. I would not have
- 9 believed it would have been possible to be at this
- 10 point this quickly. It is through their skill that we
- 11 have gotten to that place.
- 12 I'm also in agreement with the entire
- 13 proposal; have no objections. In fact, I think all
- 14 three of us have been in concurrence on everything
- 15 suggested, including the comment about the
- 16 confidentiality of individuals who are involved in the
- 17 legal activity gambling. And so I don't think there's
- 18 any conflict there.
- 19 My only concern is the one that I
- 20 expressed at the last meeting, and I express it again
- 21 this time even though I think I'm pretty much a lone
- 22 wolf on this subject. But I'm extremely concerned

- 1 about the financial side of this thing. There is not
- 2 the money there to do what we are proposing.
- 3 We have \$1.2 million allocated for
- 4 research; 49 percent of which has been allocated by
- 5 our vote which I lost 8:1, to spend \$620,000 with the
- 6 NRC in essentially a review of the literature.
- 7 As comprehensive as that is, that I
- 8 thought was a mistake then before we even knew what
- 9 the total budget was going to be, and it seems to me
- 10 to be -- my concern seems to be validated now because
- 11 we're proposing a lot of stuff and almost no provision
- of which is going to be done for us at \$600,000.
- I understand there's a possibility of
- 14 Congress giving us additional money. Being able to
- 15 implement what we have suggested is absolutely
- 16 dependent upon that. But again, I think it's a
- 17 proposal that will help answer some questions for
- 18 which there is no information -- there's very little
- 19 information to this point. I think it would be very
- 20 useful and I'm pleased to have my name attached to it.
- 21 CHAIRPERSON JAMES: Thank you.
- 22 COMMISSIONER McCARTHY: May I just comment

- 1 briefly on two points? One, regarding the bankruptcy
- 2 study. What I'd like to recommend at this point is
- 3 that we allow Drs. Reuter and Kelly to meet with
- 4 whoever Treasury has assigned this responsibility and
- 5 find out what they really are going to cover, and see
- 6 if there's a way we can make sure the ground is
- 7 covered; that they're going to cover it in a way that
- 8 relates to our overall objectives. That's fine, but
- 9 let's see if we can do that coordination.
- I think your main objective, John, was to
- 11 avoid duplication. I think we all agree to that, and
- 12 with that one bit of flexibility, if we can approach
- 13 it in that manner I would appreciate it very much.
- 14 COMMISSIONER WILHELM: I think you covered
- 15 that; certainly.
- 16 COMMISSIONER McCARTHY: The other point
- 17 raised, Madam Chair and members of the Commission, by
- 18 Dr. Dobson regarding additional money is that I think
- 19 we should see how the members of the Commission feel
- 20 about this proposal; then I would like to get back to
- 21 a discussion of whether we do anything with Congress,
- 22 or how we go about doing that.

- 1 But I'd like to find out how much support
- 2 there is on the full Commission to do that, after we
- 3 have a discussion on the substantive issues before us.
- 4 So if we could defer my comments on that for now.
- 5 CHAIRPERSON JAMES: Certainly.
- 6 Commissioner Loescher.
- 7 COMMISSIONER LOESCHER: Yes, Madam
- 8 Chairman, I would be appreciative of the committee and
- 9 our advisors and staff if they could explain to me an
- 10 additional point which would have a bearing on my
- 11 thinking about this research and report writing, data
- 12 gathering exercise.
- 13 I'd like to know about the ACIR -- their
- 14 relationship, their proposal -- and how all that fits
- in with this approach.
- 16 COMMISSIONER McCARTHY: I think we're at
- 17 the point now, if I may respond, Mr. Loescher, where
- 18 we can make that decision. Because the next step --
- 19 if the Commission approves what is before them now the
- 20 next step is to begin project design, try to more
- 21 precisely formulate budget requirements for each of
- 22 these areas that are a part of this proposal before

- 1 you, and ACIR would fit into that picture, as well as
- 2 other research organizations, or individual
- 3 researchers that we would attempt to identify to see
- 4 how this comes together at this point.
- 5 CHAIRPERSON JAMES: I would also like to
- 6 add at that point, that later in our deliberations
- 7 when we talked about the workplan, I wanted to make
- 8 the suggestion that it was exceedingly difficult to
- 9 move forward in any direction with that, in any way
- 10 with that, because we do need to bring to closure and
- 11 have a vote on the Research Subcommittee's report.
- 12 And you know, it's almost like which comes
- 13 first, the chicken or the egg, and I do believe that
- 14 the Commission needs to make some commitments about
- 15 that and make some determinations about where we go,
- 16 and that will tremendously impact the rest of the work
- 17 for this Commission.
- 18 So I concur with what you're saying.
- 19 COMMISSIONER LOESCHER: Madam Chairman?
- 20 CHAIRPERSON JAMES: Commissioner Loescher.
- 21 COMMISSIONER LOESCHER: If I could just
- 22 follow up on that -- I give deference. Mr. Bible, do

- 1 you want to --
- 2 COMMISSIONER BIBLE: I assumed, Madam
- 3 Chairman, that procedurally the next step is the
- 4 Research Subcommittee was going to explore the cost
- 5 option of these various alternatives and put a price
- 6 tag to the various elements of data gathering, then
- 7 would bring it back to the Commission --
- 8 CHAIRPERSON JAMES: Right.
- 9 COMMISSIONER BIBLE: -- and then we do
- 10 what Dr. Dobson has suggested, and maybe take a look
- 11 at those items that we assign higher priority and
- 12 those that have a lesser priority would kind of fall
- 13 by the board.
- 14 CHAIRPERSON JAMES: That's correct.
- 15 COMMISSIONER BIBLE: So you know, that's
- 16 the process that's --
- 17 COMMISSIONER McCARTHY: Mr. Bible is
- 18 correct and that's what I set out in the October 8th
- 19 memo that was sent on behalf of the subcommittee to
- 20 all members of the Commission.
- 21 CHAIRPERSON JAMES: At this point I'd like
- 22 to open it up for discussion on the presentation that

- 1 has just been made. Are there questions of the
- 2 Research Subcommittee, concerns, additions, deletions?
- 3 Are there any gaps here?
- 4 I'd like to add my voice to those who have
- 5 already said what a fantastic job I think they have
- 6 done. It has been an absolute pleasure to work with
- 7 the subcommittee.
- 8 They have put in -- for the benefit of
- 9 those who have not had the opportunity to watch this
- 10 up close as I have -- the amount of hours and time
- 11 that have been put in to get us to this point are
- 12 extraordinary, and I think that that subcommittee had
- 13 a variety of views and opinions represented there and
- 14 I think it speaks well of the chair and the
- 15 subcommittee itself to get us to the point where we
- 16 have a unanimous recommendation from the subcommittee
- 17 before the full committee today for a research agenda.
- 18 And I just want to add my voice of thanks to the rest
- 19 of those who have expressed that.
- 20 But it is appropriate at this time, after
- 21 hopefully you've had a chance to review this, for any
- 22 additional questions, concerns, comments. This is the

- 1 time.
- 2 COMMISSIONER LOESCHER: Madam Chairman.
- 3 CHAIRPERSON JAMES: Commissioner Loescher.
- 4 COMMISSIONER LOESCHER: I have a number of
- 5 comments about the committee's report and the
- 6 presentation. I was looking at page 1 in the
- 7 introduction, the last sentence. And maybe it's just
- 8 a matter of how you use words or what you're trying to
- 9 emphasize, but the sentence reads, "Casino gaming,
- 10 both commercial and tribal, gets more attention than
- 11 other forms of gambling, but no legal form is
- 12 neglected".
- 13 You know, and I have a hard time with that
- 14 idea. We're charged to look at all gambling in
- 15 America and we have to have a strategy to write a
- 16 report, to develop data and supplement that
- 17 information where we're short, to cover State
- 18 lotteries, cardroom gambling, charitable gaming, pari-
- 19 mutuel gambling, electronic gambling, riverboats and
- 20 casinos.
- 21 And I'm troubled that the committee and
- 22 the staff is so focused on casino gambling. I want to

- 1 look at it all, and I want to have equal emphasis on
- 2 it all. But certainly from the outset in the
- 3 introduction, it doesn't appear that that emphasis of
- 4 getting to all of it is going to be accomplished.
- 5 And I would like to ask the committee if
- 6 you have any comments about my perception?
- 7 CHAIRPERSON JAMES: Commissioner Wilhelm.
- 8 COMMISSIONER WILHELM: In the
- 9 deliberations of the subcommittee, Leo and Jim are
- 10 aware that I have expressed a similar concern. I
- 11 believe that this Commission wouldn't exist but for
- 12 the spread of a variety of forms of gambling that has
- 13 accelerated so much in recent years. Some of that is
- 14 casino gambling but there's a great deal of other
- 15 forms of gambling proliferating.
- 16 As a native of the State of Virginia who
- 17 hasn't lived here in some decades, I'm stunned when I
- 18 drive down the road on the way to the hotel this
- 19 morning and hear the rock solid, conservative State of
- 20 Virginia bombarding me every 12 seconds on the radio
- 21 with entreaties to buy new and different forms of
- 22 lottery. It's absolutely astounding. It's not the

- 1 Virginia I grew up in, but then again, the world
- 2 changes.
- 3 So I agree with Bob's concern. I am,
- 4 however, heartened by the fact that as I read the
- 5 report's recommendations on the items that again, I
- 6 believe are the most important here -- the prevalence
- 7 study, the database, the targeting studies and the
- 8 case studies -- I believe that the report fairly
- 9 reflects the intention of the subcommittee to
- 10 encompass in those studies, not just casino gambling
- 11 but all forms of gambling. And I think that's pretty
- 12 clear in the text of those sections.
- 13 CHAIRPERSON JAMES: Commissioner Dobson.
- 14 COMMISSIONER DOBSON: It's obvious that
- 15 the statute does require us to look at various forms
- 16 of gambling and I think we should. But approximately
- 17 50 percent of all the revenues that come in from
- 18 gambling are invested, if you will, in casinos. So I
- 19 think this statement here merely reflects the
- 20 preponderance of the gambling industry that is related
- 21 to casino gambling.
- 22 COMMISSIONER McCARTHY: I would add, Madam

- 1 Chair, that this really suggests -- we looked at the
- 2 volume of dollars from each legal form of gambling and
- 3 what the projected growth was suggested for those
- 4 different forms of gambling, and that is what we
- 5 attempted to see reflected in this.
- 6 If you'll note, in the database on
- 7 communities, for instance, we are very specifically
- 8 going to pick out samples of communities where there
- 9 is lottery-only, casino-only, and various combinations
- 10 including other forms of gambling as a basis for
- 11 comparison and how we get a handle on the
- 12 ramifications that -- the consequences that flow from
- 13 each form of gambling.
- We're not interested proportionately, in
- 15 gambling that has very limited usage. How much
- 16 attention we will pay to gambling where they represent
- 17 one-half of one percent of the volume in America --
- 18 you know, the volume should suggest how much attention
- 19 they get. If there's a projection that that one-half
- 20 of one percent is going to grow into 10 or 15 percent
- 21 then they will be included in the research that we
- 22 have. But that's the reasoning behind that.

1 CHAIRPERSON JAMES: Commissioner Dobson. 2 COMMISSIONER DOBSON: Madam Chairman, this 3 comment I hope people will kind of hold over to our 4 discussion of our site visits and where we go, but 5 Commissioner Wilhelm has pointed out in our meetings 6 that perhaps the most predatory form of gambling are 7 the video machine, the poker machines, and things like 8 that that are put in truck stops and other places; 9 that are not major gambling centers that don't for the 10 most part, bring in tourists but suck money out of a 11 local community without giving a whole lot back. 12 And I would hope that in our site visits 13 that there would be some effort to do something other 14 than go to the big, enormous Las Vegas, Atlantic City-15 type centers in order to examine these other aspects 16 of gambling. 17 COMMISSIONER LANNI: Madam Chair? 18 CHAIRPERSON JAMES: Commissioner Lanni. 19 COMMISSIONER LANNI: I would just hope 20 that Commissioner Dobson would wait until he's reached 21 a conclusion of who's sucking what money from what

community without giving anything back, until the

22

- 1 research maybe gives a little more clear view of that.
- 2 COMMISSIONER McCARTHY: He's quoting Mr.
- 3 Wilhelm in whom we've always found to be a reliable
- 4 source of information.
- 5 (Laughter.)
- 6 COMMISSIONER WILHELM: I'm going to write
- 7 that down and save that for later.
- 8 CHAIRPERSON JAMES: Commissioner Leone.
- 9 COMMISSIONER LEONE: I've been struggling
- 10 for the last several weeks with the fact that I have
- 11 some, what I think are quite wonderful ideas for the
- 12 research agenda, but they are impractical because of
- 13 the money involved.
- 14 I think Congress in this case, given the
- 15 significance of the issue and the paucity of
- 16 information about a variety of topics, particularly on
- 17 the economic side, has short-changed the American
- 18 public by not providing us with the funds we need to
- 19 do the research that ought to occur here.
- Now having made my oratory statement I
- 21 actually have a couple of specific ideas that I
- 22 thought about as things that are not expensive.

- 1 They're difficult because the minute you move away
- 2 from large-scale data gathering and research you enter
- 3 into areas that to some extent, are more subjective,
- 4 and I think therefore, the product will be subject to
- 5 a different kind of interpretation or scrutiny.
- 6 But I want to make three suggestions that
- 7 I think are not expensive and that might be useful.
- 8 The first is, you know, the Act is written and a lot
- 9 of the discussion about the public sector
- 10 decisionmaking that has gone on and continues to go
- 11 on, I think the Act overlooks an important factor in
- 12 that.
- 13 I'm not naive. I know there's corruption;
- 14 I know fundraising and other terrible necessities for
- 15 people in public life can't help affecting the
- 16 decisionmaking. But I've tried to think a lot about
- 17 the changes in the culture and in our politics that
- 18 have made it politic for states like Virginia and
- 19 others to be so active in promoting a culture of
- 20 gambling through lotteries and other things, and to
- 21 support the introduction of gambling as a way -- to
- 22 put it neutrally -- to raise more revenue for the

- 1 government; a way that is often seen as painless.
- 2 And I think that we might do an
- 3 interesting survey -- I have some ideas about how this
- 4 might be done but I leave it to others -- of public
- 5 officials, past and present. And of the factors that
- 6 have gone into decisionmaking and of their attitudes
- 7 towards what they've gotten and what has been produced
- 8 over time.
- 9 With a protection to some extent, of -- I
- 10 mean, these conversations would be public, these
- 11 results would be made public, but I don't think we
- 12 necessarily have to attach names to them. It's an
- 13 idea I got when we talked earlier about developing
- 14 information on pathological gambling but then not
- 15 saying, "and Joe Smith is the person we're talking
- 16 about where this particular happened".
- 17 I think it's one of the more fascinating -
- 18 frankly, I'll indicate a bias in this -- troubling
- 19 developments in the American public's fear of the last
- 20 30 years is in the pursuit of revenues; people who are
- 21 supposed to be thinking in a very complicated mix of
- 22 public values have generally moved in this direction.

- I don't know what factors have gone into
- 2 it, but I think it would be interesting to have a
- 3 survey of that type, or even to arrange a hearing or
- 4 set of hearings -- which obviously we'd do under
- 5 confidentiality -- where we explored this issue with
- 6 some people. Obviously, in this case, I think past
- 7 elected officials and others would be better than
- 8 present, and what they think the consequences are.
- 9 I think it's a big question because one of
- 10 the things about gambling that is a fact is that we
- 11 used to talk -- when the last Commission met, the
- 12 great interest was in illegal gambling.
- 13 This Commission is meeting because
- 14 gambling is legal in so many places, and whatever else
- 15 has gone into it, this is -- you know, a man from Mars
- 16 who met one of us who was upset about gambling might
- 17 say, well gee, you ought to do what we do. You ought
- 18 to do what we do -- you ought to elect your leaders
- 19 and then they do what you want them to do.
- 20 (Laughter.)
- 21 Well, I feel that's a -- a man from Mars
- 22 might say that about a great many things that are

- 1 produced by our public sector. But I think on this
- 2 one, it's just an idea I leave to serious researchers
- 3 to explore it with other people. Maybe it's so flawed
- 4 and the product would be so flawed.
- I have two other ideas that --
- 6 COMMISSIONER McCARTHY: Before you leave
- 7 that --
- 8 COMMISSIONER LEONE: I just don't think we
- 9 should not touch this question.
- 10 COMMISSIONER McCARTHY: No, I think Dr.
- 11 Reuter wants to make a comment on your point.
- DR. REUTER: This is very consistent with
- 13 a comment that Commissioner Wilhelm made.
- 14 COMMISSIONER McCARTHY: Now you're in
- 15 trouble.
- DR. REUTER: In some ways it goes back to
- 17 the comments that have been already made. You know,
- 18 why is the Commission here? Something has changed
- 19 fundamentally, and if the research is only focused on
- 20 trees then forests don't get described and this is our
- 21 mission.
- It adds to our knowledge of what has

- 1 driven this -- whether it's appropriate as research or
- 2 for a hearing -- I think it is a decent question. It
- 3 would not be I think, a major expenditure, and if the
- 4 Commission thought that that was really important I do
- 5 think this is a reasonably standard academic kind of
- 6 activity in which you could find the right public
- 7 policy academic and a good research assistant and get
- 8 it done if the Commission wants to do that.
- 9 I mean, I don't think that answers an
- 10 important question, but that's just my view.
- 11 COMMISSIONER LEONE: I have two other
- 12 thoughts that I think are even cheaper.
- DR. REUTER: It could be done by a small
- 14 foundation.
- 15 COMMISSIONER LEONE: That's right. We
- 16 have so little time and the resource constraint, but
- 17 there are two big areas of inquiry that I think the
- 18 most we can do is collect information about other
- 19 studies on: one is the economic impact; the other is
- 20 the regulatory regimes that are in place here, and
- 21 maybe even in other countries.
- 22 And I also would like to add, the

- 1 regulatory regimes -- which I hope is not too
- 2 threatening a word -- which we use in other areas of
- 3 risk in the futures markets or rise above it.
- 4 It seems to me if I were approaching these
- 5 independent of the Commission and I didn't have a lot
- 6 of money and I didn't have a lot of time, I would put
- 7 together panels -- of economists in the one case and
- 8 probably law school people and regulators -- to talk
- 9 about what's best in this.
- 10 What do we know about what works and what
- 11 doesn't work and what has adverse effects even though
- 12 it looks real on the surface, on what doesn't? And in
- 13 the case of the economists, what do we really know
- 14 about how to approach this?
- Because among other things I think we want
- 16 to leave as far as possible, a rather precise research
- 17 agenda for universities, foundations, the government,
- 18 others who might want to follow up where we can't
- 19 answer a question.
- 20 And I think the economic impact is one of
- 21 those and I have found that economists are true to at
- 22 least one principle -- they're market-driven. If

- 1 there's a lot of research money around something tends
- 2 to get researched; if not, it tends not to get
- 3 researched.
- 4 We are not going to provoke a lot of
- 5 research on the economic impact of various kinds of
- 6 gambling because I think it differs depending on what
- 7 it is with the amount of money we might get, even if
- 8 we get an additional appropriation. But we might well
- 9 provoke other people to move in that direction by
- 10 developing an agenda, and to do that I think we need
- 11 some expert, outside assistance.
- 12 And so I think we might think about a
- 13 panel, whether its -- if that's legally possible or
- 14 otherwise possible. After listening to the discussion
- 15 at the last meeting I'm afraid to meet with anybody
- 16 about this. But I think maybe there's a structure on
- 17 which we can proceed.
- 18 So those are my thoughts. I also add --
- 19 and others have said it but it's true -- the group
- 20 that has done the most good work for us so far is this
- 21 Research Committee. So it deserves a lot of credit
- 22 and people put in a lot of time. As somebody who was

- 1 invited to come to the meetings and couldn't, I admire
- 2 your willingness to get together at various airport
- 3 coffeeshops around the country.
- 4 COMMISSIONER McCARTHY: Thank you.
- 5 CHAIRPERSON JAMES: Other -- yes, John.
- 6 COMMISSIONER WILHELM: On Commissioner
- 7 Leone's last point I kind of added to my areas of
- 8 expertise the shape of windowless rooms in the Denver
- 9 area, in deference to Jim's schedule which has been
- 10 educational.
- I wanted to differ slightly perhaps,
- 12 emphasis at least, with Leo's comment about the fact
- 13 that resource and time realities being what they are,
- 14 we'll probably end up, you know, looking at those
- 15 forms of gambling that are sort of big money, and if
- one of them is one-half a percent, maybe not.
- 17 I have a slight difference, at least in
- 18 emphasis, on that point, and it has to do with the
- 19 difference between the snapshot in time and
- 20 trajectory. Because I think if you look at the
- 21 realities of the expansion of legal forms of gambling,
- 22 that they are a great deal more complicated than most

- 1 people appear to think. And they're not necessarily
- 2 related to the proportion of dollars being legally
- 3 gambled at a particular snapshot of time.
- 4 And as an example, if you look at
- 5 California. Californians, like all other Americans,
- 6 have apparently been gambling heavily -- both
- 7 illegally and legally -- for a long time and I presume
- 8 will continue to do so. It appears to be part of the
- 9 human condition.
- 10 But you know, for a while there was -- for
- 11 a long while -- there was a lot of pari-mutuel horse
- 12 racing activity in California and then the State in
- 13 its wisdom decided to get into the lottery sort of as
- 14 the lottery used to be thought of. You know, once a
- 15 week you went and bought a ticket, or something like
- 16 that.
- 17 And although there have been cardrooms in
- 18 California for a long time, cardrooms have certainly
- 19 sort of come into a newer and bigger generation. And
- 20 then the lottery in California, as in some other
- 21 places, has decided that it will be a lot more than,
- 22 you know, a ticket a week or even eight tickets a day,

- 1 and they've got these machines in bars and so on and
- 2 so forth.
- And then you've got a dramatic expansion
- 4 in tribal casino gambling as well as bingos -- you
- 5 know, going beyond churches and synagogues and into
- 6 Indian reservations. So you've got all this stuff,
- 7 and I think the question of, sort of what drives what
- 8 and what are the things that work together to fuel the
- 9 expansion of legalized gambling, is a very complicated
- 10 question and I think it's a highly dynamic one.
- If you look at New England, an area where
- 12 I lived for a long time and know reasonably well, they
- 13 did the same thing to me they did in Virginia. You
- 14 know, I used to think -- the State motto in
- 15 Connecticut is 'The Land of Steady Habits'. But you
- 16 can't just look at Connecticut; you've got to look at
- 17 Massachusetts next to it, and Massachusetts has got an
- 18 extraordinarily aggressive form of lottery.
- 19 Somebody told me -- and I don't know if
- 20 this is factual -- that the people of Massachusetts
- 21 spend more money on the lottery per capita than
- 22 anybody else. So I think that in looking at the

- 1 question of, what after all, brought this Commission
- 2 about, what is it that is fueling the expansion of
- 3 legal gambling, I think we've got to first of all, not
- 4 lose sight of the benefits.
- 5 As a person who represents tens of
- 6 thousands of workers who work in that industry, the
- 7 benefits are significant and cannot be ignored. I
- 8 think that Commissioner Leone's idea for a survey of
- 9 public officials is a fascinating one, but I think in
- 10 the end, we will fail if we lose sight of the highly
- 11 dynamic character of what is driving the expansion of
- 12 gambling.
- 13 As opposed to saying, well you know, a
- 14 bunch of people are proposing casinos -- either
- 15 because they want to make a lot of money or because
- 16 they want to have a lot of tax revenue -- that's
- 17 really so simple as to be really, an irrelevant
- 18 approach to it, and I wasn't accusing anybody on the
- 19 Commission of taking that approach.
- 20 But I think we've got to be very, very
- 21 mindful, not just of dollar volume and snapshots in
- 22 time, but of trajectory and of dynamics.

- 1 COMMISSIONER McCARTHY: Madam Chair, Mr.
- 2 Loescher --
- 3 CHAIRPERSON JAMES: Mr. Loescher.
- 4 COMMISSIONER LOESCHER: Madam Chair, I
- 5 don't know how -- you asked, you know, for questions
- 6 of the presenters, but I have some comments and I
- 7 don't know if you're willing to take them.
- 8 CHAIRPERSON JAMES: We're open to take
- 9 anything that's related to this subject.
- 10 COMMISSIONER LOESCHER: Madam Chairman,
- 11 let me just walk through a number of my observations
- 12 of reading through this paperwork in the full packet,
- 13 which all the pieces sort of fit together when we come
- 14 down to writing our report, and data gathering, and
- 15 the research, and the hearings, and the budget, and
- 16 all that. And I'd just like to sort of link them
- 17 together in my thoughts.
- One is that this business of the ACIR and
- 19 the relationship and the dollars and whatnot, I have
- 20 troubled feeling over the ACIR, and I know my friend,
- 21 Senator Stevens tried to resurrect the ACIR and I'm
- 22 not sure it's going to work coming through the Gaming

- 1 Commission, and I'd be willing to go chat with him
- 2 about it.
- But I see that we're trying to defer the
- 4 ACIR in our process, yet it's a statuary thing they're
- 5 supposed to do with them. I see some reluctance to do
- 6 business with them. And I read their proposal and
- 7 it's a proposal and I appreciate the proposal, but I
- 8 have trouble with the budget, the overhead issues, and
- 9 the fact that I don't get to see who the
- 10 subcontractors are -- the employees.
- It's important to me to know who's doing
- 12 work for this Commission. And so I perceive that it's
- 13 not a straightforward relationship, and I urge the
- 14 commissioners to entertain the discussion about the
- 15 ACIR.
- 16 If we're going to bypass them or subvert
- 17 them or set them aside, let's do it straightforwardly
- 18 and advise the Congress and the powers that be, that
- 19 we want to do that, and then the Commission can find
- 20 another way to take on the work that's in the Charter
- 21 of the statute through which we're supposed to get
- 22 assistance with these people.

- DR. KELLY: Madam Chair?
- 2 CHAIRPERSON JAMES: Yes.
- 3 DR. KELLY: Commissioner Loescher, if I
- 4 could just call your attention to where this is
- 5 addressed in the document, perhaps that would help
- 6 with this concern. It's on page 9.
- 7 COMMISSIONER LOESCHER: I don't know about
- 8 that. I'm just trying to reflect what I think.
- 9 DR. KELLY: Okay.
- 10 COMMISSIONER LOESCHER: The other thing
- 11 is, the business of the emphasis of the apparent --
- 12 you guys call it research; I call preparing a report.
- 13 That's our statutory mandate. And in our Charter
- 14 which is in our binder, it lays out what the statute
- 15 says and what we're supposed to be doing and whatnot.
- 16 And it doesn't de-emphasize one thing over
- 17 the other. It says, when we get done at the end of
- 18 the day two year's hence, we're supposed to have a
- 19 report that covers all these subjects.
- 20 And so I remind the Commission that maybe
- 21 we ought to ask that our committee and our executive
- 22 director and our research people take another look at

- 1 what we're doing, so that the product that this
- 2 Commission comes out with covers what the Congress
- 3 wanted, on behalf of the public.
- 4 And I believe that all forms of gaming
- 5 should be reflected in our report, not just casino
- 6 gaming.
- 7 The other is, I realize that we have
- 8 limited dollars and whatnot, and I view the survey as
- 9 kind of a dubious exercise. And even the presenters
- 10 in their writing, you know, are kind of curious or
- 11 concerned about what might come out of it and how it
- 12 will be viewed.
- 13 There are different kinds of gaming by
- 14 State and geographic area, and I'm not sure that by
- 15 survey, you know, a standardized survey, we're going
- 16 to cover the differences.
- 17 The other is the issues of opinion versus
- 18 fact. I'm wondering if the survey is going to get us
- 19 closer to the fact. Are we going to get a lot of
- 20 opinion, and then what kind of opinion are we going to
- 21 be getting?
- The other thing about surveys is, what are

- 1 the questions? I think it's very important that this
- 2 Commission, if we get involved in the survey, that we
- 3 look at the questions very carefully and frame them
- 4 very carefully, because otherwise, I believe a survey
- 5 is no use.
- 6 I'm opposed to this survey -- I just don't
- 7 think it's the right exercise to get information and
- 8 I'm not sure that it's going to give us the balance
- 9 for our bucks that we have in limited resource here.
- 10 The other thing is, I spoke to Dr. Kelly
- 11 and I haven't had a chance to speak to Mr. Reuter --
- 12 and I'd like to -- but I kind of start differently
- 13 than where the committee is going, and maybe not so
- 14 differently than what the intent of what the executive
- 15 director and the staff might be.
- 16 But I think, you know, we start with what
- 17 is known, and I would like to suggest that we use part
- 18 of that \$1.7 million that we have budgeted for staff,
- 19 to bring on staff who can look both externally --
- 20 meaning in the public resources -- and internally
- 21 within the Federal, state, and local government
- 22 resources, to define, what is gambling America.

- 1 Get the information about what is known,
- 2 and we put an emphasis over the next, let's say, six
- 3 to ten months to really get that database gathered,
- 4 and then you know, first rough draft, put that down as
- 5 a part of our initial report. If we could take that
- 6 step then I see the other tools that the Commission
- 7 has in statute can come into play.
- 8 I'm just saying, either simultaneously or
- 9 sequentially, we can add the research, that we can use
- 10 the hearing process that's allowed to us in the
- 11 statute, and then we can invite people to supplement
- 12 the database voluntarily, which we have the ability to
- 13 do. And then our site visits to fill the gaps of what
- 14 we know.
- 15 What I'm trying to say to the committee is
- 16 that, maybe I'm not reading your report correctly.
- 17 Maybe the emphasis is not there; maybe the definition
- 18 of these steps that I'm talking about are not
- 19 amplified in your paper and approach. But I really
- 20 believe that this is the way to go about preparing the
- 21 report -- not the research; the report -- which is our
- 22 target.

- 1 CHAIRPERSON JAMES: Could I ask just to
- 2 stop there for a minute and see if either Dr. Reuter
- 3 or Dr. Kelly would like to respond to that, and then
- 4 we'll take up the next point you have.
- DR. KELLY: If I could, Madam Chair, a
- 6 couple of points come to mind and then I'm sure Dr.
- 7 Reuter might want to join me here.
- 8 There are two of the issues that
- 9 Commissioner Loescher just raised that I did want to
- 10 bring to your attention. And we've discussed this and
- 11 I do understand the validity of the concerns that are
- 12 being raised.
- 13 However, on the issue of the ACIR role,
- I can assure you that neither the Chair,
- 15 nor the subcommittee, nor we, have any desire to
- 16 circumvent the legislation. The legislation does say
- 17 that the ACIR will play a role in one of the portions
- 18 of the research to be performed.
- 19 If you look on page 9 of the research
- 20 agenda, under "Other Topics", it reads: "The
- 21 Commission must undertake certain descriptive tasks"
- 22 -- I won't elaborate all of that. And then the

- 1 footnote states: "Some or all of this area of
- 2 research may be performed through contracting with the
- 3 ACIR.
- 4 So I believe that was the subcommittee's
- 5 effort to, in fact, recognize the role that the ACIR
- 6 will play in the final product. However, if you read
- 7 the document, what the document is saying is that we
- 8 will first focus on some of these other areas of
- 9 concern and then come back to the question of
- 10 identifying precisely what the role of the ACIR would
- 11 be.
- 12 So I think it's not that the role of the
- 13 ACIR has been taken off the table, it's just that it's
- 14 been put at a second level to come back to once we
- 15 have a clearer picture of what, in fact, is known.
- 16 CHAIRPERSON JAMES: Commissioner Bible.
- 17 COMMISSIONER BIBLE: As it relates to the
- 18 ACIR, as I read the statute there's a mandate that
- 19 they be involved in the one activity and that it's
- 20 permissive beyond that. It's that they may provide
- 21 assistance in the other activities that are enumerated
- 22 in the statute, and I believe you captured that in

- 1 your subcommittee document.
- 2 DR. REUTER: Could I take on --
- 3 CHAIRPERSON JAMES: Dr. Reuter.
- 4 DR. REUTER: -- Commissioner Loescher's
- 5 two broader comments: one about whether it's
- 6 appropriate to have a research agenda that doesn't
- 7 sort of start with a grounding in description of what
- $8\,$  is. And the second one is, what do we get from a
- 9 survey?
- 10 And first of all, I would suggest that
- 11 there is a timing issue which is, these research
- 12 activities are going to be difficult to complete even
- 13 if we start now, and to defer them for six to ten
- 14 months would basically mean that we would not be able
- 15 to undertake them.
- I see them as research in support of the
- 17 report writing activity itself, and the subcommittee
- 18 certainly was choosing research activities that were
- 19 supportive of the report writing that the Commission
- 20 would have to do. And so, all of the interesting
- 21 topics like Commissioner Leone's sort of were not
- 22 included because they weren't really supporting the

- 1 report writing activity.
- There are undoubtedly, some descriptive
- 3 activities of the kind that you have mentioned,
- 4 Commissioner, and we did not, in writing this
- 5 document, dwell on them, simply because they are
- 6 descriptive. They do need to be undertaken -- one
- 7 seen really as being part of a research agenda which
- 9 be made very early.
- 10 Secondly, with respect to the survey, the
- 11 survey -- it's a survey of behavior, not of attitudes.
- 12 It's not asking about opinions. An effort to
- 13 acquiring -- what is now a very conventional way --
- 14 information about individual behaviors. And while
- 15 this hasn't been done for gambling in recent years,
- 16 it's done for a whole variety of other things.
- 17 And survey data, you know, have their
- 18 limitations, but they certainly -- there's enough good
- 19 public policy that has rested on survey data about
- 20 behavior, not merely attitudes; that this seems to be,
- defensible.
- 22 And going back to the 1976 survey, the

- 1 Survey Research Center was able to replicate
- 2 surprisingly closely, the total expenditures on legal
- 3 gambling from answers provided in the survey; which is
- 4 a very important source of validation of the survey
- 5 data.
- 6 It certainly has its limits but there
- 7 simply is no alternative at this stage for obtaining
- 8 information about gambling behavior. And gambling
- 9 behavior, you know, isn't the heart of this. Unless
- 10 we know how people participate in these activities
- 11 it's very hard to talk about the effect of changing
- 12 policy and access.
- 13 COMMISSIONER LOESCHER: Madam Chairman.
- 14 CHAIRPERSON JAMES: Commissioner Loescher.
- 15 COMMISSIONER LOESCHER: Just a couple of
- 16 things. We approved a contract with the National
- 17 Research Council that deals with this issue --
- 18 behavior. Is that not so?
- 19 DR. REUTER: It deals with only one aspect
- 20 of that behavior -- a very important one -- but it
- 21 deals with problem and pathological gambling.
- 22 COMMISSIONER LOESCHER: Okay. So anyway,

- 1 just to continue, and maybe some of my points will
- 2 help what you're talking about. The issue of
- 3 contracting and whatnot, I believe there's a lot of
- 4 data -- I mean, the state governments, the tribal
- 5 governments are very sophisticated now in their
- 6 reporting requirements against authorized gaming in
- 7 whatever state there is. A lot of data on the
- 8 economics and the reporting and the types and whatnot.
- 9 And I really, you know, I really think we
- 10 ought to take advantage of that. The thing that
- 11 troubles me, that I'm concerned about, is that there's
- 12 no scoping for the hard work of preparing the factual
- 13 basis of what gaming in America is. There's no
- 14 scoping at this moment in our workplan.
- 15 And there is one aspect that bothers me
- 16 about that; is that the issue of what do we do with
- 17 internal staff of the Commission, or we do contractor
- 18 work in certain areas. I'm not sure -- and it's a
- 19 legal question, legal/technical question -- whether
- 20 we're going to be able to secure information from the
- 21 various agencies of the government if we do it through
- 22 a contractor.

- 1 I think maybe that the internal staff of
- 2 the Commission is going to have to be the persons that
- 3 go to the FBI and Treasury and Justice and tribal
- 4 governments and the regulatory commissions and
- 5 whatnot, to get this information that may be
- 6 confidential and proprietary.
- 7 And to me, it's a question. I think
- 8 maybe, depending on how you determine it, the best
- 9 approach and the best way to establish our
- 10 relationships with these agencies, it may be that our
- 11 staff is to be beefed up in order to get this
- 12 information.
- 13 And I just offer that as a thought,
- 14 because I don't know, if a consultant comes to a
- 15 Native American reservation whether they're going to
- 16 give them the information, but I believe that if a
- 17 representative of the Commission comes, maybe we could
- 18 get some cooperation on that.
- 19 And we can just use that by example but I
- 20 think it's a concern, and I really would like to see
- 21 the hard data gathering for the basis of the report
- 22 get some emphasis here.

- 1 The other point that I'd like to make is
- 2 dealing with the budget. We have \$1.7 million -- the
- 3 way it looks on this budget -- for staff, and you've
- 4 got a tiny staff and I looked at the resumes and I
- 5 think they're great. You have a good start, but
- 6 there's hardly any budget commitment to the staff.
- 7 And I'd like to know how you're going to
- 8 use the rest of the \$1.7 million, and give me a
- 9 workplan -- what's going to happen and who are the
- 10 people who are going to do it. That's not reflected
- 11 here as we build the structure of our report and data
- 12 gathering and research and hearings that we've got to
- 13 do.
- 14 And then I agree with the commissioner
- 15 that we already spent -- what is it -- 550,000 out of
- 16 the 1.2 million, for --
- 17 COMMISSIONER DOBSON: It's 620.
- 18 COMMISSIONER LOESCHER: So 620,000 --
- 19 about half of that out of the research budget. So
- 20 again, there is a budgetary question of how you employ
- 21 these dollars to get the result that's in our Charter,
- 22 our work Charter. And so I don't see any information

- 1 as to how we're going to do that.
- 2 Where is the status of this request to
- 3 Congress? Did we actually file that, and what is
- 4 going to happen?
- 5 COMMISSIONER McCARTHY: Could I address
- 6 that, Madam --
- 7 CHAIRPERSON JAMES: You certainly may.
- 8 COMMISSIONER LOESCHER: Okay, let me
- 9 finish my last couple of things here. The issue of
- 10 Congress. It's apparent to me that we may have to go
- 11 back and ask Congress a number of questions and see if
- 12 they can give us some help. I know some people say,
- 13 ah we don't want an extension of time, but maybe
- 14 there's a need for an extension of time.
- Some people say we need another million
- 16 dollars. I don't know, because I don't have a
- 17 complete workplan that says we need another million
- 18 dollars but maybe we do; I don't know. FACA; maybe we
- 19 can clarify that. Electronic gaming and bankruptcy;
- 20 maybe we can eliminate that from our charge with the
- 21 Congress.
- 22 And then this ACIR question might be a

- 1 question that we could clarify with the Congress. But
- 2 I don't have any problem going to the Congress and
- 3 asking for some remedial, clarifying language for the
- 4 statute.
- 5 And then lastly, at the last Commission
- 6 meeting I had distributed to the Commission and to the
- 7 staff, a paper from the National Indian Gaming
- 8 Association, NIGA. I had requested of NIGA as a
- 9 courtesy, and the question was this: if you were to
- 10 respond to the Study Commission's Charter under the
- 11 statute, how would you go about doing that?
- 12 And as a gesture of good will they
- 13 responded to me in writing and I distributed their
- 14 thought to you. And I certainly would like to request
- 15 that the committee and the executive director and the
- 16 advisors that we have here, to take that gesture of
- 17 good will, of their cooperation, and their thought
- 18 pattern of how to approach a response for the Native
- 19 American component of our report, and see if we
- 20 couldn't accomplish what we're trying to accomplish
- 21 with their good will and to match what you all are
- 22 trying to do.

- 1 And I would like to elevate that thought
- 2 to the committee and to the executive director. And
- 3 basically, Madam Chairman, that's all I have to say
- 4 about my perceptions of this process.
- 5 CHAIRPERSON JAMES: Dr. Kelly.
- 6 DR. KELLY: Yes, Madam Chair, I would like
- 7 to offer some thoughts in response, and again, we've
- 8 been discussing this over the last few hours, if not
- 9 few days, and these are some complex issues.
- 10 But let me begin by recognizing I think,
- one of the things that you're saying, Commission
- 12 Loescher, is that NIGA and you are willing and eager
- 13 to help with the work of the Commission and the work
- 14 of the research component of the Commission. And I
- 15 know I speak for the Commission when I say we're very
- 16 appreciative of that, and if it seems that we haven't
- 17 been, that might be that there's been some
- 18 miscommunications.
- 19 But as we discussed earlier, I'd be glad
- 20 to work one-on-one with whoever you might designate or
- 21 with yourself, in order to make sure that we
- 22 communicate clearly on that point. But we welcome

- 1 your input and your data.
- 2 And towards that end I would call your
- 3 attention to again, something that's in the Research
- 4 agenda; it's on page 7, in the middle of that -- under
- 5 this third section on the industry -- it's right in
- 6 the middle of the page.
- 7 And it's just a quick statement but it's
- 8 important because it signals the fact that we, the
- 9 subcommittee and we ourselves, have tried to be
- 10 sensitive to the research questions that were raised
- 11 in the NIGA document.
- 12 Now, if we missed something I do apologize
- 13 and we would be glad to work on that, but that
- 14 statement says: "Industry data will be helpful in
- 15 addressing issues raised by the NIGA concerning" --
- 16 and it goes on to detail what the issues are. But the
- 17 point of the matter is that we tried to incorporate
- 18 those specific research questions that we culled from
- 19 the NIGA document, and will continue to do so.
- 20 A second point I wanted to make, if you
- 21 would look on page 5 of the document -- page 5 of the
- 22 Research Agenda. At the top of that page I think it's

- 1 the Research Subcommittee trying to say, I think, what
- 2 you're saying -- only with different terminology.
- 4 majority of these data are available from official
- 5 agencies, the creation of this database is a major
- 6 research activity because so much local data is not
- 7 available from a central source".
- 8 For example, crime report, arrest data,
- 9 and theory available through jurisdictions from the
- 10 FBI and others -- it talks about the difficulties of
- 11 getting this but that we will get this data.
- 12 So I think that perhaps we're saying
- 13 something of the same thing with different
- 14 terminology, and I would like to suggest that maybe
- one way to address your concern would be to think in
- 16 terms of the timeline that is outlined just in summary
- 17 fashion on page 12. And maybe what you're saying is,
- 18 let's make sure before we jump into secondary
- 19 research, that we've had time to review what is known.
- 20 I'm sure that is the intent already, of
- 21 the subcommittee, but maybe we need to highlight that
- 22 a little more in order to address your concern. But

- 1 I'm feeling like there's not that much difference
- 2 between what you're recommending and what the intent
- 3 is of this document.
- 4 COMMISSIONER LANNI: Madam Chair?
- 5 CHAIRPERSON JAMES: Commissioner Lanni.
- 6 COMMISSIONER LANNI: I'd like to move that
- 7 we accept the proposed Research Agenda as submitted by
- 8 Chairman of the subcommittee, Mr. McCarthy.
- 9 CHAIRPERSON JAMES: Is there a second?
- 10 COMMISSIONER McCARTHY: Second.
- 11 CHAIRPERSON JAMES: So moved and seconded.
- 12 Any discussion?
- 13 COMMISSIONER McCARTHY: May I make this
- 14 closing argument, because I want Mr. Loescher's
- 15 support. Number 1, we did move early on the National
- 16 Academy of Science's Synthesis of Existing Literature
- 17 and Pathological Gambling. That was one of the two
- 18 areas that was in the language of the enabling
- 19 statute. It was one subject, as Dr. Reuter pointed
- $20\,$  out -- it was easier at the time to handle, in my
- 21 point of view.
- 22 Connected with this, there is no exclusion

- 1 of ACIR. I'm not sure where that came from. There
- 2 are undoubtedly -- there are several members of the
- 3 Commission that were puzzled by the fact that ACIR
- 4 went out of existence and then was restored by being
- 5 linked to this Commission.
- 6 From my point of view, I've had a series
- 7 of exchanges with Mr. Griffiths, the executive
- 8 director. He's given me intelligent comments in how
- 9 he would undertake analyses of certain issues. But
- 10 the scope of the research that should be undertaken by
- 11 this Commission is not limited to the research that
- 12 was identified in the enabling statute.
- 13 What's critical here is that we have a
- 14 responsibility, looking at the totality of gambling in
- 15 America, to try to define what the research should be.
- 16 And the four corners of that research aren't limited
- 17 to what Congress listed, specifically. In my view, we
- 18 now have before us, at least an outline. The next
- 19 step is project design and budget estimating -- which
- 20 you've mentioned a couple of times, quite
- 21 appropriately.
- 22 Of course project design and budget

- 1 estimation has to be brought back to the Commission.
- 2 This is what I said in our October 8th memo to all
- 3 commissioners; this is what Mr. Bible referred to
- 4 about half-an-hour ago that I reinforced; that that's
- 5 the plan.
- 6 You're quite right. Knowing what the
- 7 project design is and knowing what the budget
- 8 estimates are for these -- the only one we can really
- 9 come close to estimating now is the National Survey.
- 10 That's why we're asking for permission to at least
- 11 take the preliminary steps of trying to develop
- 12 requests for RFPs; that we begin to undertake that.
- 13 We're going to have to do work in the next
- 14 30 to 60 days to come up with more refined estimates
- 15 of what the budget estimates would be of these other
- 16 things. That's information you deserve and every
- 17 other member of the Commission deserves, and that's
- 18 the next step coming out of the subcommittee on
- 19 Research, with the help of Drs. Reuter and Kelly.
- I hope I've addressed that one
- 21 satisfactorily --
- 22 COMMISSIONER LOESCHER: Madam Chairman,

- 1 can you assure the chairman of the committee that he
- 2 has my vote subject to him at least acknowledging my
- 3 comments?
- 4 (Laughter.)
- 5 CHAIRPERSON JAMES: Having said that, I'll
- 6 --
- 7 COMMISSIONER McCARTHY: I have one more
- 8 thing today. I need the help -- and I'm joined by my
- 9 two colleagues on the subcommittee on Research --
- 10 Madam Chair, I need the help of every member of this
- 11 Commission in whatever we may attempt to do to seek
- 12 help from the members of Congress to try to get
- 13 additional funding.
- I hope we can feel that we have that. I'm
- 15 thinking of the friendships and the appointing powers
- 16 and so on; we certainly should be able to get the
- 17 attention of people in the Senate and the House.
- 18 After we vote on this, if it has full Commission
- 19 support, there's only in effect, one week left in
- 20 which a conference committee is even considering --
- 21 it's the conference committee on Treasury, State,
- 22 Commerce, and related agencies.

- 2 already been paying a lot of attention to this -- I
- 3 would like to work with you and be able to call the
- 4 individual members of the Commission and ask their
- 5 help in contacting the appropriate members of the
- 6 Senate and the House to try to at least get their
- 7 attention to this and look at this.
- 8 We need to formulate a strategy as to how
- 9 we address the funding for this research that will be
- 10 undertaken.
- 11 COMMISSIONER WILHELM: Was that in
- 12 reference to the million that was referred to?
- 13 CHAIRPERSON JAMES: Yes.
- 14 COMMISSIONER McCARTHY: Well -- oh,
- 15 someone asked a question earlier -- thank you; I had
- 16 forgotten this. Senator Dan Coats of Indiana -- on
- 17 his own initiative -- I want to emphasize that; not at
- 18 the request of any member of this Commission -- on his
- 19 own initiative spoke apparently, to the leadership on
- 20 the Senate side dealing with this appropriation
- 21 measure in conference committee and asked that a
- 22 million dollars be put in. But he did that on his own

- 1 initiative.
- 2 Frankly, had I known that anybody was
- 3 going to make a suggestion, I would have talked to all
- 4 of you and said, let's ask for three million. But you
- 5 know, I don't know what flexibility there is in the
- 6 circumstances that now exist; I don't know what
- 7 support there is for the million -- not to mind three
- 8 million.
- 9 And I think frankly, when we get the
- 10 budget estimates refined on the research, we'll have
- 11 a much stronger position to be able to talk about any
- 12 additional number. I want to remind everybody that
- 13 what was given to our predecessor Commission 22 years
- 14 ago is far more in terms of purchasing power then
- 15 compared to purchasing power now; far more than what
- 16 was given to this Commission to do work trying to
- 17 assess the economic and social consequences of an
- 18 industry that has grown tenfold since our predecessor
- 19 Commission looked at this problem.
- 20 So this is a serious matter and I really
- 21 am hoping, Madam Chair, coordinating with you, that I,
- 22 on behalf of the subcommittee and working with the two

- 1 subcommittee members, can call upon any member of this
- 2 Commission to try to help in the strategy of this.
- 3 CHAIRPERSON JAMES: Let me thank
- 4 Commissioners. It would not be my choice to have to
- 5 ask you for feedback as quickly as we did for that,
- 6 but Commissioner McCarthy thought it was important
- 7 that that letter get up to Capitol Hill expeditiously,
- 8 and that it would probably carry more weight if it
- 9 were signed both by the Chair of this Commission and
- 10 by the Research Subcommittee. And so that letter did
- 11 go forward and we are following that very closely, and
- 12 appreciate your support in moving forward.
- 13 Commissioner Wilhelm.
- 14 COMMISSIONER WILHELM: As I indicated to
- 15 you, Kay, when we talked on the phone about this, I
- 16 was pleased to support this with the understanding
- 17 that if the million were obtained that it would go to
- 18 Research and I was compelled to do that out of the
- 19 discipline imposed by my Research Subcommittee
- 20 Chairman.
- 21 But I can't refrain from saying, Leo, that
- 22 you're one of the tiny band of people on this

- 1 Commission who could even make that pitch with a
- 2 straight face since nearly everybody here is always
- 3 talking about cutting government spending.
- 4 CHAIRPERSON JAMES: Well, there was no
- 5 lobbying that needed to be done in terms of how
- 6 important this issue is and how the resources are
- 7 needed to research it. And I think there was a pretty
- 8 strong consensus among commissioners to that end.
- 9 I think we have a Motion before us and it
- 10 has been seconded. I'd like to call for the question.
- 11 All in favor?
- 12 (Chorus of ayes.)
- 13 Any opposed?
- 14 (None.)
- The Commission has accepted the
- 16 Subcommittee's Research Report, and just to restate
- 17 where I believe we are at this point, the subcommittee
- 18 will now go back as a result of the acceptance of your
- 19 report, and look at costing out pieces of it,
- 20 prioritizing, and coming back to some suggestions to
- 21 the full committee with how we should proceed from
- 22 here.

- 1 COMMISSIONER LOESCHER: I want to
- 2 emphasize one thing, Madam Chair. In dealing with the
- 3 National Survey, on page 2 we do recommend that the
- 4 staff begin immediately inquiry into the options for
- 5 the conduct of such a survey, as well as discussions
- 6 with other Federal agencies that might be willing to
- 7 provide funds.
- 8 Now, this Commission may not have another
- 9 meeting until January. You'll address that before we
- 10 leave here today. We may have some appropriate
- 11 information in a month and I may suggest to you that
- 12 we have a conference call involving the commissioners
- 13 so we can get back to them, instead of suggesting a
- 14 face-to-face Commission meeting with my colleague all
- 15 the way here from Alaska.
- 16 So if that's understood -- because we want
- 17 to get this thing going; we're running out of time
- 18 doing this research. With that understanding.
- 19 CHAIRPERSON JAMES: With that
- 20 understanding. Thank you. I appreciate your hard
- 21 work and your presentation to the Commission, today.
- We, at our last meeting, had a

- 1 presentation from ACIR and asked if they would come
- 2 back at this meeting and give us an update on where
- 3 they are in their perspective workplans, and so at
- 4 this point I'd like to ask Mr. Griffiths if he would
- 5 come forward.
- 6 Welcome.
- 7 MR. GRIFFITHS: I'm glad I came in when I
- 8 did. I was expecting not to be on until about 1:30.
- 9 I guess I have to ask a question. You just voted on
- 10 a Research plan, so exactly what is it that you want
- 11 from me at this point? I assume everybody has read
- 12 our proposal. Can I assume that?
- 13 CHAIRPERSON JAMES: Yes, and we'd like at
- 14 this point perhaps, if you --
- MR. GRIFFITHS: Be able to ask some
- 16 questions?
- 17 CHAIRPERSON JAMES: -- can walk us through
- 18 any of that and have commissioners have the
- 19 opportunity to ask any questions that they may have.
- 20 COMMISSIONER LOESCHER: May I suggest,
- 21 Madam Chair --
- 22 CHAIRPERSON JAMES: Absolutely.

- 1 COMMISSIONER LOESCHER: May I give a
- 2 thought that I have? The next step will be that Dr.
- 3 Reuter with Dr. Kelly, will be talking to you and to
- 4 others as they start to develop what you just heard us
- 5 talking about here -- the next phase: project design,
- 6 budget estimates. Now obviously, you've got something
- 7 tangible that they can look at.
- 8 But they don't from any other source on
- 9 other aspects of the work which are totally outside
- 10 the scope of the thing that you've been talking about,
- 11 so they need to be able to get some of those pieces in
- 12 place to integrate this thing together to see where
- 13 we're going. And frankly then, to be in a better
- 14 position to talk to members of Congress as well; see
- 15 how we get more funding.
- 16 CHAIRPERSON JAMES: If you have any
- 17 opening comments, and then we'll open it up for
- 18 discussion.
- 19 MR. GRIFFITHS: Well, what I'll do is,
- 20 I'll simply outline what we did without going through
- 21 it task by task, and then I would assume that if
- 22 anyone has questions on a specific task or approach,

- 1 that I'd be happy to answer those questions.
- When we wrote the research prospectus we
- 3 were asked to do it in two parts. One part dealt with
- 4 task 7.A, which is Section 7 of the Act. Task A which
- 5 is where we would review and collect laws,
- 6 regulations, applicable to Federal, state, local
- 7 government, and Indian tribes, related to gambling.
- 8 That would also probably include
- 9 appropriate constitutional provisions as well as -- we
- 10 recommend anyway -- court decisions, because court
- 11 decisions have had a great bearing on what state and
- 12 local government officials have to do at times.
- 13 The second part then, was to take a look
- 14 at Section 4, and the tasks under Section 4 which are
- 15 associated with our Commission in the law. And I was
- 16 also asked to include task F, which is the one on
- 17 electronic gambling, because there are fairly
- 18 important inter-governmental as well as international,
- 19 implications in that task.
- 20 So we presented the report in two parts:
- 21 7.A and then we did it for Section 4. And we divided
- 22 each of the tasks into two parts. One was the

- 1 background which we tried to identify the critical
- 2 issues and explain and discuss the subject matter.
- 3 And then we had a part on research tasks -- or the
- 4 research task -- where we tried to provide our
- 5 objectives, methodology, study considerations, and
- 6 deliverables.
- 7 I might mention that, in the first,
- 8 introductory section of our report, I tried to make
- 9 the point that on all of the tasks you have to
- 10 approach Indian gaming a little differently, because
- 11 the issues, the perspectives, the problems and
- 12 processes are slightly different in that case. So in
- 13 every one of the tasks that we address in the report
- 14 there is a section in there where we try to address
- 15 the Indian issue as well.
- In the methodology that we propose on all
- 17 of the tasks, we do not propose original research.
- 18 That seemed to be out. There wasn't time, there
- 19 wasn't money. So we relied rather, on surveys,
- 20 literature, and electronic searches in consultation
- 21 with appropriate, national organizations and gambling
- 22 experts. The surveys of course, would go to state and

- 1 local governments, appropriate experts, and Indian
- 2 tribes.
- 3 The methodology -- I mean, we struggled
- 4 with this because we realized we had limited time and
- 5 limited resources. We tried to make in each task, the
- 6 research manageable. In our first paper that I think
- 7 we presented with that, when you had a meeting -- your
- 8 prior meeting -- we asked a lot of questions. We
- 9 didn't know what we wanted to do by limiting the
- 10 research; we thought that was something that you would
- 11 want to be involved with, so we simply asked
- 12 questions.
- 13 This time we simply recommended how we
- 14 would limit the research. For example, the task of
- 15 collecting all Federal, state and local laws and
- 16 regulations -- not to mention constitutional
- 17 provisions and court decisions -- as well as Indian
- 18 tribal regulations or law, whatever we may find --
- 19 that would be an enormous task. I mean, that would
- 20 take a long, long time.
- 21 And in addition, we were told to
- 22 "catalogue the results", and by that we assumed that

- 1 we were talking about a database. So we tried in the
- 2 methodology, to show you how we would limit the scope
- 3 of that work to make it manageable and yet still make
- 4 it effective.
- 5 The issue on gambling revenues is another
- 6 example -- or in the second, part 4.B when we talk
- 7 about economic cost, if we tried to take that from its
- 8 broadest perspective, the cost would be substantial
- 9 and the time probably would not be sufficient to do
- 10 that. And so we tried to show you in that
- 11 description, how we would limit our definition of
- 12 costs and economic costs so that the research would be
- 13 manageable in the timeframe.
- I also talked with Dr. Kelly about the
- 15 cooperation we would give to the Commission, the
- 16 concern being that as we did our research, given the
- 17 time constraints, that if there wasn't close
- 18 cooperation and coordination that the delivering of
- 19 the data may not be sufficiently in time to meet your
- 20 timeframe.
- 21 So I promised him without fingers crossed,
- 22 that we'd be more than happy to provide all of the

- 1 briefings, all of the interim reports that you would
- 2 request, so that you would be kept up on the progress
- 3 of our research.
- 4 I'll mention a little bit about the
- 5 budget, as I know it's a sensitive issue. I struggled
- 6 with this because I know you're between a rock and a
- 7 hard place as far as your resources go, and I know
- 8 that there has been concern about the weight of our
- 9 Commission on that budget, and I sympathize extremely
- 10 with that. I therefore, worked as much as I could to
- 11 keep those costs down, and I've probably gone out on
- 12 a limb in some respects.
- 13 The overhead I know, is the one issue that
- 14 you were all concerned about. We can't get rid of the
- 15 fact that we have some fixed costs; however, we do
- 16 have some other funds and I believe that we can add to
- 17 those funds over the next 12 to 14 months.
- 18 So I went out on a limb and tried to lower
- 19 the cost of the research by simply promising that you
- 20 would not be asked to pay for any more than 50 percent
- 21 of what our true, fixed, overhead costs are. I'll
- 22 pick up the rest -- I hope -- with the funds that we

- 1 have and the funds that we hope to bring in.
- We too, by the way -- you're talking about
- 3 going to the Congress -- we've been making some
- 4 inquiries about whether or not we can get our
- 5 legislation modified so that we can actually pick up
- 6 some other contractual activity. If we could do that,
- 7 obviously that would lower the cost even further
- 8 because then more things would be sharing the overhead
- 9 than just the one project.
- 10 We've had a number of people come to us
- 11 and ask us to actually do other things and we've had
- 12 to turn them down. So if we can get something in our
- 13 legislation that says that you can undertake other
- 14 contractual activity, we would then be able to, I
- 15 think, offer more for less -- I love that statement.
- 16 And the budget that we presented to you,
- 17 which was budget for 7.A and then a budget for the
- 18 other tasks -- 7.A looks pretty bad because all of our
- 19 costs are obviously included into one task, including
- 20 the overhead and all of our staffing costs.
- 21 If we were asked to undertake other tasks
- 22 -- 7.A, perhaps two or more tasks under 4 -- then of

- 1 course we spread those costs out and it doesn't look
- 2 nearly as high per task. So obviously, the most cost
- 3 effective approach for us would be to spread the costs
- 4 across several different tasks.
- 5 So we have tried to minimize it to the
- 6 best that I can. I'd be more than happy to answer
- 7 specific questions about specific tasks.
- 8 CHAIRPERSON JAMES: Any questions?
- 9 COMMISSIONER LANNI: I have one, Madam
- 10 Chair.
- 11 CHAIRPERSON JAMES: Commissioner Lanni.
- 12 COMMISSIONER LANNI: Relative to other
- 13 individuals coming to you or entities coming to you
- 14 and asking for your taking on additional tasks, are
- 15 you suggesting that if you were to consider taking on
- 16 additional tasks that you would come back before this
- 17 Commission or staff to determine or define what it is
- 18 you would be asked to do, how much effect that would
- 19 have on your resources, and for this Commission or the
- 20 staff to evaluate?
- 21 MR. GRIFFITHS: Well, yes. Right now we
- 22 have a very limited staff; we obviously have fixed

- 1 overhead. Even though we're only asking that you pick
- 2 up a part of our overhead, still, that part has to be
- 3 spread across this one Commission. Our staff would
- 4 all be devoted to this project.
- If we had other contracts the overhead
- 6 would then be spread across additional contracts and
- 7 staff resources could then be also spread across other
- 8 resources while bringing in some other help.
- 9 I've run basically, a contract granting
- 10 organization for over 16 years, and I can tell you
- 11 that if we were able to bring in more contracts, the
- 12 costs to this Commission would be less -- for the same
- 13 amount of work.
- 14 COMMISSIONER LANNI: Maybe I can restate
- 15 my question. My question really pertained more to, if
- 16 you are to take on additional contracts beyond this
- 17 particular contract -- which I understand at this
- 18 point is the one that you are mandated -- or we are
- 19 mandated, relative to you --
- MR. GRIFFITHS: Yes.
- 21 COMMISSIONER LANNI: -- my question was,
- 22 are you going to come before this Commission and

- 1 staff, its Chairman, to explain what task you've been
- 2 asked to take on, for this Commission to evaluate, in
- 3 its opinion, your ability to do that and also fulfill
- 4 the function that's required here? That was my
- 5 question.
- 6 MR. GRIFFITHS: The answer is yes. I
- 7 think it's a very fair concern on your part.
- 8 COMMISSIONER LANNI: Thank you.
- 9 CHAIRPERSON JAMES: I'd like to ask the
- 10 members of the Research Subcommittee how they would
- 11 like to proceed at this point. I have a suggestion,
- 12 but I'd like --
- 13 COMMISSIONER LOESCHER: I think how we'd
- 14 like to proceed is what I referred to earlier. Dr.
- 15 Reuter and Dr. Kelly will now begin to do their work.
- 16 They're going to be staying in close contact with the
- 17 three members of the subcommittee. The ACIR, as that
- 18 work develops, will be brought into our considerations
- 19 as a part of, you know, our integrated approach to how
- 20 we do the rest of the research.
- 21 CHAIRPERSON JAMES: Right. I think in all
- 22 fairness to ACIR, as quickly as we can, what we need

- 1 to do is to figure out how that's going to be
- 2 integrated so that we can get to the contractual phase
- 3 and get those issues resolved so that they can --
- 4 COMMISSIONER LOESCHER: Project design is
- 5 the next critical piece and that's where, when we get
- 6 further down the road on that, that's how we're able
- 7 to relate these pieces together, and ACIR could be a
- 8 part of that.
- 9 CHAIRPERSON JAMES: Dr. Dobson.
- 10 COMMISSIONER DOBSON: I will -- I'd like
- 11 to put on the record why I will oppose the proposal as
- 12 it's now written. The research contract that's been
- 13 proposed is \$919,000. We've already committed
- 14 \$620,000. Those two together make over 1.5 million;
- 15 we only have 1.22.
- 16 So we would already be broke for the
- 17 entire proposal that we just submitted, and will not
- 18 have produced any original research. We will only
- 19 have massaged what is already known. And I think that
- 20 would not be a satisfactory conclusion to this
- 21 Commission.
- The ACIR also proposes to rely almost

- 1 exclusively on outside consultants for its tasks, and
- 2 so it is primarily just a middle-man, and a very
- 3 expensive one at that.
- 4 In regard to the consultants that are
- 5 proposed to be used, one person who is named
- 6 specifically by the ACIR is Whittier law professor,
- 7 Nelson Rose. The Columbia Journalism Review reported
- 8 in 1994 that for the past three years Rose has been a
- 9 partner in a plan to develop a string of Indian-owned
- 10 casinos in Southern California. This is in another
- 11 document as well.
- 12 There are eight or ten reasons of this
- 13 nature why the proposal that's on the table will not
- 14 be acceptable to me, and I will vote against it.
- 15 CHAIRPERSON JAMES: Well, we're not asking
- 16 for a vote on that proposal just yet, but I --
- 17 COMMISSIONER DOBSON: I understand. I
- 18 simply wanted to put that on the record.
- 19 CHAIRPERSON JAMES: Absolutely. And I
- 20 think it's important for Commissioners who have other
- 21 objections to express those objections at this point
- 22 so that as the Research staff begins to work with ACIR

- 1 they can address those issues. So Dr. Dobson, I think
- 2 it's entirely appropriate. If there are others, you
- 3 express them at this time.
- 4 COMMISSIONER LEONE: I only have a
- 5 comment. I think Dr. Dobson was actually correct when
- 6 he opposed the original commitment of \$600,000. I
- 7 voted for it because I knew time was a factor. But
- 8 this -- we really -- there has to be harmony between
- 9 our budget and our commitments.
- 10 We might want to re-orient the budget to
- 11 put more money into research. I don't know if that's
- 12 possible. But I think that you don't have to get into
- 13 any detail to say that at some point we're going to
- 14 need a Research proposal which fits within what
- 15 remains in our budget. And at this point that's
- 16 \$600,000 not \$900,000.
- 17 So I think -- I hope we don't get to that
- 18 point, but I don't think we can do much without coming
- 19 into harmony on those two pieces of the issue.
- 20 CHAIRPERSON JAMES: No question.
- 21 MR. GRIFFITHS: I would appreciate it too,
- 22 if -- the information that you just mentioned, I did

- 1 not know. But I would like to know that; it would
- 2 help me as well.
- 3 COMMISSIONER DOBSON: I'll be happy to
- 4 provide that to you. Now -- may I continue --
- 5 CHAIRPERSON JAMES: Absolutely, Dr.
- 6 Dobson.
- 7 COMMISSIONER DOBSON: There very well may
- 8 be other contractual relationships with ACIR that I
- 9 could support. What I'm speaking to today is this
- 10 \$900,000 proposal which does not fit in the budget as
- 11 I see it.
- MR. GRIFFITHS: Well, in all fairness, the
- 13 Chairman did not ask me to submit a proposal for all
- 14 of those for you to be considered. The 900,000 was if
- 15 you gave us all the tasks this is what it would cost,
- 16 but honestly, that's why she had me break it into two
- 17 parts.
- 18 If you just did 7.A what would that cost,
- 19 and if you just -- I think the way they wanted it, but
- 20 I didn't have the time to develop all those
- 21 combinations of budget -- was, what if you did 7.A,
- 22 what if you just did 4.A. what if you just 4.B, what

- 1 if you did 4.B and 4.A? I mean, the combinations and
- 2 permutations were rather large and so I tried to --
- COMMISSIONER DOBSON: It is my -- again,
- 4 may I?
- 5 CHAIRPERSON JAMES: Absolutely.
- 6 COMMISSIONER DOBSON: My understanding in
- 7 reading the correspondence between you and Dr. Kelly,
- 8 that he did express some financial concerns and asked
- 9 for accommodation on some of those items. And your
- 10 answer to most of those was no. Your response to
- 11 cutting overhead or doing other things to help us get
- 12 a total down that we could deal with was, these are
- 13 reasonable and this is the way -- this is how we have
- 14 to function.
- MR. GRIFFITHS: Well, I did submit a
- 16 couple of different proposals to Dr. Kelly. The last
- 17 one was after a lot of soul searching. I did tell him
- 18 that the last one I submitted, if I went any lower it
- 19 was unrealistic. I would go bankrupt; I couldn't do
- 20 it. But --
- 21 COMMISSIONER DOBSON: And if we accept it,
- we're bankrupt.

- 1 MR. GRIFFITHS: Well, unless of course,
- 2 that I could find some other funding, which is another
- 3 issue. But I don't think if you contracted with the
- 4 National Research Council or if you contracted with a
- 5 university, or you contract with anybody, I honestly
- 6 don't think what we proposed as the final overhead
- 7 figure is out of line with any other figure you're
- 8 going to get.
- 9 In fact -- I won't say it, because I mean,
- 10 I just -- I know that's it's probably fairly
- 11 competitive because we're hiding a lot of stuff that
- 12 we're not charging for, whereas the others may not be
- 13 quite as generous to hide all of that.
- 14 CHAIRPERSON JAMES: Just for a point of
- 15 clarification for the full Commission, in the
- 16 estimated budgets that were submitted to us by ACIR,
- 17 919 was for all tasks, and I did ask them to separate
- 18 it out so that we would have the opportunity -- and
- 19 you may look at that and see that the lower figure of
- 20 467,000 is there.
- 21 What I'm suggesting at this point is that
- 22 the Research Subcommittee incorporates components of

- 1 what -- and make a recommendation back to this
- 2 Commission -- about what components of this, if any,
- 3 should be included in the overall research scheme and
- 4 have that as a part of the telephone call or however
- 5 we get the next step done.
- 6 Leo, you look confused --
- 7 COMMISSIONER LOESCHER: No, I've stated
- 8 exactly that, twice.
- 9 CHAIRPERSON JAMES: Absolutely. And I
- 10 want to be sure that that's where we are. Okay, thank
- 11 you very much. We appreciate your being here today.
- We look forward to hearing from the
- 13 Research Subcommittee and we'll facilitate that
- 14 happening in a way that will accommodate the varied
- 15 schedules that exist among our Commissioners.
- We do have a few other small items of
- 17 business to discuss, and in case the audience hadn't
- 18 noticed, we sort of made the decision to keep
- 19 following through and see how much we could get done,
- 20 and we have continued to work through lunch.
- 21 With that, if you'll notice under the New
- 22 Business section of the agenda, we have covered the